



MEMORANDUM OF UNDERSTANDING (MoU)

Between

Raman Technologies, Inc.

and

[Training Partner Company Name]

1. Purpose

This Memorandum of Understanding ("MoU") is made and entered into as of _____
(Date), by and between **Raman Technologies, Inc.**, with its principal place of business at 1 East Chase Street,
Suite 218, Baltimore, MD 21202 ("Raman Technologies"), and _____ (**Training
Partner Company Name**), with its principal place of business at

(Address) ("Training Partner").

The purpose of this MoU is to establish a cooperative relationship in which the Training Partner will refer students or client organizations to Raman Technologies' public and private international training programs.

2. Scope of Collaboration

Under this MoU, both parties agree to collaborate in the following areas:

- Referral of students to public, instructor-led, or virtual training programs.
- Introduction of private clients seeking customized training engagements.
- Exchange of course schedules, pricing, and marketing materials.
- Promotion of Raman Technologies' training programs under mutually approved branding.

3. Roles and Responsibilities

Raman Technologies, Inc.:

- Deliver high-quality training programs.
- Provide course outlines, marketing collateral, and pricing details.
- Track referred students or clients and report enrollment status.
- Pay referral commissions as agreed for successful referrals.

Training Partner:

- Identify and refer qualified students or organizations.

- Ensure promotional accuracy and obtain approval for materials.
- Provide necessary client/student information for enrollment.
- Maintain confidentiality and compliance with company policies.

4. Referral Fees and Payment Terms

Referral fees or commissions shall be agreed upon in writing for each engagement. Raman Technologies shall process referral payments within [30] days of receiving payment from the referred client.

5. Term and Termination

This MoU is effective from the date of the last signature and shall remain in effect for one (1) year, automatically renewable unless terminated with 30 days' written notice. Referral fees for confirmed enrollments prior to termination shall remain payable.

6. Confidentiality

Both parties agree to maintain the confidentiality of proprietary or sensitive information and to use it solely for the purposes described herein.

7. Non-Exclusivity

This MoU does not create an exclusive relationship. Both parties may engage with other entities.

8. No Partnership or Agency

Nothing in this MoU constitutes a legal partnership, joint venture, or employment relationship. Each party acts as an independent contractor.

9. Governing Law

This MoU shall be governed by the laws of the State of Maryland.

10. Entire Understanding

This MoU represents the entire understanding between the parties and supersedes prior discussions. Modifications must be made in writing and signed by both parties.

IN WITNESS WHEREOF, the parties have executed this Memorandum of Understanding as of the dates written below.

For Raman Technologies, Inc.

Name: _____

Title: _____

Signature: _____

For [Training Partner Company Name]

Name: _____

Title: _____

Signature: _____

Date: _____

Date: _____